

## SMALL BUSINESS UNIVERSITY

Presented by the Small Business Committee of the PennSuburban Chamber of Commerce

# FEBRUARY 1

7:30 am to Noon

**Peter Becker Community Maplewood Estates** 815 Maplewood Avenue Harleysville, PA 19438 (off School House Road)

215-362-9200

www.pennsuburban.org

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Thank you to Peter Becker Community for hosting the Small Business University.

# KEYNOTE SPEAKER BOB BABB

Robert Babb, owner of Physical Therapy & Wellness Institute (PTW), launched his physical therapy practice in July of 2002 with a single, freestanding location in Lansdale, Pennsylvania. His mission was to provide quality, one-on-one recuperative care and outstanding customer service not customarily found in the industry. PTW's passion and talent for physical therapy became evident to area physicians who responded, entrusting their patients to PTW for excellent care. September of 2005 was the grand opening of the Quakertown location, and in the fall of 2007, the Lansdale location completed renovations, adding an additional 1600 sq. ft. to the



practice. January of 2008 was the grand opening of the Montgomeryville location, adding a third clinic to the growing company, and adding a partner to the practice, Dr. Andrew Seo, DPT. January of 2011 was the grand opening of the fourth location in West Norriton. In September 2012, a 5th location was added in Glenside formerly known as Paster PT. In just ten years, PTW has grown from one location with two employees, to a burgeoning practice with five locations and a staff of 45.

### SESSION 1 9:30 - 10:30

- Ready, Set, Hire Marcia Binder Ibrahim, Esq., MBI Law Randy Yardumian, Bee, Bergvall & Co.
- Change & Thrive in 2013 Steve O'Driscoll, Steve O Marketing
- Five Keys to Business **Prosperity and Profitability** in the 21st Century Kirk Walters, The Walters Group
- Targeted Branding 4 Simple Steps to **Identifying Your Brand** Karen Jett, Jett Excellence

# **SESSION 2** 10:50 – 11:50

■ Social Media: Maximizing **Benefit – Minimizing Risk** 

Tanya Bamford, TCB Marketing Stephen Maliszewski, Maliszewski & Carr

- Propelling Your Business **Plan Into Action** Annaliese Romain, TD Bank
- Collaborations That Make Money and Create Customers

Art Berger, The Wooden Duck Joe Hampshire, Centennial Blueprint Paul Nye, Peter Becker Community

Accessibility & Functionality = **Mobile Success** 

> Tom Allebach, Sitecats Jim Roberts, RobertsWebForge

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Complete a registration form for each attendee.

### Mail to:

PennSuburban Chamber of Commerce 34 Susquehanna Avenue Lansdale, PA 19446

#### Chamber Member:

\$30/person \$15/each additional person from the same business Breakfast Only:

\$10/person

#### Non-Member:

\$45/person \$20/each additional person from the same business **Breakfast Only:** 

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